

Questions and Answers to the Technical Assistance Webinar.

1. Will you be able to share the slides with participants later? All attendees who registered for the webinar received an email including the link to the webinar recording. The webinar recording is also available on the [Inova Community Health Opportunities](#) website.
2. Would there be a way to get some information about the common reasons why proposals were rejected during the last application period? We were unable to get any individualized feedback due to the number of applicants last year. Inova received over 100 high quality applications last year. Best practices are noted in the [Inova Community Health Opportunities Toolkit](#).
3. Since there are indirect costs in running a program, should we put them in the overall budget but simply not put them in the budget report from this program. If needed, indirect costs can be noted in the “Project Budget – Overall Cost” column under “Other”. However, indirect costs are unallowable expenses for the Inova Community Health Opportunities funding. They should not be listed in the “Project Budget - Requested Amount” column of the budget.
4. If a staff person is assisting with supporting the project to complete any reports for the Inova grant, would they be considered as direct program support staff? You must describe how any budgeted personnel will be directly involved in the work of the proposal. Their percentage should accurately reflect the amount of time they will spend on this project.
5. Could you please share a list of zip codes for each CHNA region? Based on the maps in the CHNA reports, I think that our program falls inside the coverage area but would like to double check. For each 2025 CHNA region, there are three documents: [Report](#), [Complied Appendices](#), and [Implementation Strategy](#). All the zip codes in a CHNA region are listed in Appendix B.
6. Can we select zip codes in more than one region e.g. Loudoun and Fairfax?
Yes. You can select zip codes in more than one CHNA region if the region contains the people served by your project. The health issue you choose to address must be a top health issue in a region containing the zip codes you select.
7. Can you provide more information about how to answer this question. Define the local geography or zip codes that you intend to serve with the proposed project. Do these zip codes need to fall within the high social vulnerability index tracts in Figure 2 of the CHNA, page 7? Zip codes do not need to fall within the high social vulnerability index tracts in Figure 2. The local geography you intend to serve can be listed as specific identifiable neighborhoods or a list of zip codes.

8. Is this funding the same as the Inova Health Equity Opportunities Funding? Yes, it is the same, with a different name.
9. Can you share who makes up the independent review committee? The review committee is made up of Inova team members. Assume the people reviewing your application do not know anything about your organization. Reviewer information is not provided to ensure that there is no bias in the review process.
10. Do you have minimum and maximum funding amounts that can be requested through this opportunity? There is no minimum or maximum funding. The average funding is \$25,000.
11. Are we able to offer a service in more than one of the service areas in our application? Yes, you can serve more than one CHNA region. You must pick from the top health issues within the CHNA region(s) you intend to serve (the top health issues differ by region).
12. Do the “action committees” grantees are required to participate in already exist? The regional Community Action Committees have been meeting monthly since 2020.
13. For the zips and neighborhoods question. There is a character limit on this question so I am not able to list them all What should we do in this case. Would it be ok to only list zips? It is ok to list just zip code in this section.
14. Can you clarify the restriction on indirect costs? Your example was IT, but if IT supports the project by providing technical support is that allowed? All requested budget items must be direct costs – personnel time or materials/services that result in the deliverables of the project. There is no calculated percentage of indirect expenses allowed.
15. If we have any questions related to the budget, who should we contact? All questions should be submitted to chf@inova.org. We try to answer all questions within 24 business hours of receipt. Questions received after 12:00 PM on April 16, 2026 will not receive responses.
16. Do we put both name of geography as well as zip codes or only one. An identifiable name and/or zip code(s) are acceptable.
17. If the organization is outside the service area, but the project supports the service area, would it still qualify for this grant? Eligibility requires that the organization be located in and serve residents in a region identified in one of the Inova CHNAs.
18. Can our project address additional co-occurring health issues or are we limited to address issues in the community health needs assessment. The purpose of these grants is to address top health issues identified in the Inova CHNAs. Your proposal must address one of the top health issues in the CHNA region(s) you intend to serve (the top health issues differ by region).

19. If the board of directors is the program lead for the Inova grant, would they be considered direct program support staff. This would depend on what their role is. See #4 above.
20. Do services need to be performed on an Inova campus? No, the services do not need to be performed on an Inova campus.
21. How many organization received awards last year? There were 23 organizations that received funding for the 2025 Inova Community Health Opportunities.
22. Is Financial Report an accounting of strictly their funds usage or our complete P&L for the time period? The financial reports required by Inova during the funding period are only for the funds that Inova supplied for the project.
23. Can the salary of the supervisor for direct staff be included in the request? This would depend on what their role is. See #4 above.
24. Can we please get a link to the CHNA report? [Community Health Needs Assessments | Inova](#)
25. We can address more than one health issue? Yes, more than one of the top health issues identified in the regional CHNA(s) can be addressed. You must pick from the top health issues within the CHNA region you intend to serve (the top health issues differ by region).
26. Our nonprofit address is in Fairfax, but we serve Loudoun and Alexandria, Are you saying we can only provide services where our corporate/nonprofit address is? Your address can be located in any of the CHNA regions. The areas you intend to serve must also be within a CHNA region. They do not have to match.
27. Is there a minimum or maximum number of consultants that can be brought on to the grant? There is no minimum or maximum number of consultants. It is noted in the [Inova Community Health Opportunities Toolkit](#) that you should avoid using the bulk of proposed funds to pay another organization for the services proposed.
28. Would Prince William County qualify as a service area? Alexandria, Mount Vernon, Fairfax, and Fair Oaks CHNAs all contain portions of Prince William County. Be sure to confirm that the area of Prince William County you wish to serve is within these regions. Please reference the maps on page 8 of the Reports and the zip codes listed in Appendix B.
29. There are 2025 reports by different Inova Hospital so can we pick issue from any of them? The last report to the community is for 2024. The Inova Community Report is not relevant to this opportunity. You must pick from the top health issues within the CHNA region you intend to serve (the top health issues differ by region). The issues are listed starting on page 19 of each of the five CHNA reports.
30. If we are located in a CHNA and our clients are primarily from the CHNA, do we still need to explain in the budget how the money will only be used for clients who reside

in the CHNA. If your organization only serves CHNA regions, then you would not need to explain that in the budget. If your organization serves geographies within but also beyond the CHNA regions, you would need to explain how the funds would only be used to support the communities in the CHNA region.

31. Does Mt Vernon Inova also cover Prince William County? A portion of Prince William County is included in the Mount Vernon CHNA. Be sure to confirm that the area of Prince William County you wish to serve is within these geographies. Please reference the maps on page 8 of the reports and the zip codes listed in Appendix B.
32. We have our headquarters in Maryland and an additional office in Fairfax County. We are thus eligible and do not have to prove we can service resident in areas of the CHNA correct? If you have multiple addresses, please identify those located in the CHNA region in the application. You would be eligible to apply. If your organization provides services in areas not in the CHNA regions, you will need to say how the funding will only be used to serve individuals in the CHNA regions.
33. Our participants come from different DMV area zip codes and it covers more than one CHNA? Can we use all these zip codes on the portal. Yes. Be sure the top health issue(s) you choose to address is part of the CHNA(s) that include these zip codes.
34. It looks like the CHNAs have overlapping areas or am I misreading the maps? There is significant overlap within the five CHNA regions.
35. Can we choose more than one CHNA area? Yes. Be sure to choose a top health issues to address that is within the CHNA region(s) you intend to serve (the top health issues differ by region).
36. Is the amount available to each organization per CHNA area your plan to cover or one maximum amount for all the areas you plan to cover. There is one pool of funds available across all the CHNA regions.
37. Even though our CHNA area is in the Mount Vernon area, which aligns with our zip code, can we provide service to the Prince William County Area. A portion of Prince William County is included in the Mount Vernon CHNA. Be sure to confirm that the area of Prince William County you wish to serve is within these geographies. Please reference the maps on page 8 of the reports and the zip codes listed in Appendix B.